\* Hello my favorite retailer! Being one of your loyal customers, I would really appreciate you stocking one of my favorite products in your store.

# SURFER'S SALVE"

I'm not a salesperson but I know first hand that Surfer's Salve is an all natural, wonderful product that many people find really helps soothe sunburns, bug bites, rashes, dry skin and more ......

Sincerely,

Phone \_\_\_\_\_ email\_\_\_\_



### **UNSOLICITED REVIEWS FROM OTHER FANS!**

"We live in Nebraska, and it gets extremely dry here in the winter I use this on my fingers when the skin cracks, and also for chapped lips, and just about any other skin problem I have. Love it!!" — Paula This is THE best ointment/salve you will ever use!! I give it as gifts throughout the year & everyone loves it! Need to place another order soon because I gave them all away!:)" — JLO

"Surfer's Salve has been a lifesaver for my hands. Living in Alaska means that the moisture gets zapped from my skin on an hourly basis. Surfer's Salve has been the magic bullet for my dry hands!" — Rory

Bug bites, sun burn, diaper rash, heat rash, itchy skin, cracked skin, Chapstick.... The list goes on and on. My kids love it too. Want it on their bumps and bruises cause it makes it feel better." — Dianna "I purchased 10 tins of Surfer's Salve in the small size to give to friends and family. Everyone wants more! I've now ordered this product in the tube and stick, because it's so GREAT!!! I especially love to use it on my nail cuticles and feet. Surfer's Salve in a stick is a convenient, smooth, natural, moisturizing, super healing product – a keeper/saver!" — Sandy



#### **ABOUT SURFER'S SALVE PRODUCTS**

### Large Surfer's Salve Tin Item #414, Contains 4 oz.

This 4 oz. tin is our largest Surfer's Salve product and the best value.

Suggested retail ...\$12.00

### Surfer's Salve Stick Item #410. Contains 0.5 oz.

Surfer's Salve in a user friendly container. Turn the bottom to dispense only the amount needed.

Suggested retail ...\$5.00

# Surfer's Salve Travel Tin Item #411, Contains 0.8 oz.

Our popular Surfer's Salve in a convenient, portable size for people on the go.

Suggested retail .. \$5.00

## Surfer's Salve Tube Item #413. Contains 3 oz.

Packaged in an easy to use stand-up squeeze tube with a large flip top cap.

Suggested retail ....\$10.00











For questions about Surfer's Salve contact Steve Mitchell at (800) 300-6067 Email: stevem@islandsoap.com • Or refer us to your favorite distributor